Business Administration, B.A. - Marketing

FOR CATALOG YEAR 2021-2022





At the University of Maine at Presque Isle, our goal is to ensure you can Finish in Four. In addition to a wide range of academic and student support efforts, we've set up this pathway, or map, for you; if you follow this recommended sequence, you will complete your Bachelor's degree in four years. Together, we can help you Finish in Four and turn your degree into a great career.

Please note that this is a scheduling aid, not a guarantee of specific course offerings each semester. Course availability varies depending on the date of enrollment, so please be sure to consult the appropriate catalog for official degree/program requirements and seek guidance regularly from your faculty and professional academic advisors.

www.umpi.edu/academics/business

FIF	rst Year Fall Semester	First Year Spring Semester					
UNV 101	University Experience*	2 credits		ENG 121	College Composition II*	3 credits	
ENG 101	College Composition I*	3 credits		MAT 140	Mathematics for Business* -OR-		
MAT 117	College Algebra* (if required)	3 credits		MAT 131	Calculus*	3 credits	
BUS 101	Introduction to Business	3 credits		BUS 150	Intro to Financial Accounting	3 credits	
GEC	General Education Course	3 credits		GEC	General Education Course	3 credits	
				GEC	General Education Course	3 credits	

Semester Total 14 credits

Semester Total 15 credits

Semester Total 15 credits

Second Year Fall Semester							
BUS 200	Intermediate Business Computing	3 credits		BUS 220	Managerial Accounting	3 credits	
ECO 207	Macro and Micro Economics	3 credits		BUS 244	Management Information Systems	3 credits	
BUS 219	Product Development	3 credits		BUS/COM 210	Organizational Communication	3 credits	
BUS 261	Marketing Research & Analysis	3 credits		GEL/MIN	General Elective or Minor Course	3 credits	
GEC	General Education Course	3 credits		GEC	Science - Choose from 3c, 3d, 3e	3-4 credits	

Semester Total 15-16 credits

😏 Тні	5 Third Year Fall Semester			Third Year Spring Semester			
BUS 330	Marketing Management	3 credits		BUS 307	Fundamentals of Consumer Behavior	3 credits	
BUS 353	Legal and Environmental Ethics of Business	3 credits		BUS 325	Financial Management	3 credits	
BUS 334	Advertising and Public Relations	3 credits		BUS 337	Integrated Marketing Communications	3 credits	
GEC	Science - Choose from 3c, 3d, 3e	3-4 credits		GEL/MIN	General Elective or Minor Course	3 credits	
GEC	General Education Course	3 credits		GEC	General Education Course	3 credits	

Semester Total 15-16 credits

3 credits

3 credits

3 credits

3 credits

3 credits

Semester Total 15 credits

Fourth Year Spring Semester								
BUS 469	Strategic Professional Communication	3 credits						
BUS 433	E-Commerce & Social Media Marketing	3 credits						
GEL/MIN	General Elective or Minor Course	3 credits						
GEL/Minor	General Elective or Minor Course	3 credits						
GEL/Minor	General Elective or Minor Course	3 credits						

Semester Total 15 credits

Semester Total 15 credits

Total Minimum Credits Required for Degree: 120 credits

Stacey Emery

BUS 440

BUS 430

GEL/MIN

GEL/MIN

GEL/MIN

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Fourth Year Fall Semester

General Elective or Minor Course

General Elective or Minor Course

General Elective or Minor Course

Business Analytics

Global Marketing